VALLEY ESTATE PERFECTED The Before & After Series | Part Seventeen



by Courtney Jones, REALTOR* | November 9, 2023

It was the quintessential COVID sale.

I had been referred to potential buyers who were relocating to Carmel from Colorado. They were the type of buyers that could be successful in the crazy days of COVID. Decisive, ready and able. It was March, 2021 and a gorgeous four bedroom home on one of my favorite streets in Carmel Valley had just hit the market. I called my clients and the husband literally hoped on a flight the very next morning. He boarded a plane with only a cup of coffee in hand and met me at the house a few short hours later. By 8pm we submitted a non-contingent, over asking offer and requested a response from the seller by 10pm that same night. Just about 24 hours after the house hit the market we had put it in escrow.

Two months later they were moving in and embarking on a remodel to provide the 1997 built home some cosmetic updates. Over the last two years, they worked through many details, big and small. The first order of business, was to replace the floors with an elegant wide plank engineered white oak, installed by Sand City Floors. Then their painter, Tony Trejo, who is now practically a member of their family, worked tirelessly to paint the entire home, inside and out. They moved in the summer of 2021 and subsequently worked through various details from new window screens to new door hardware.



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Their biggest accomplishment was the four bathrooms they completely remodeled; sourcing materials from Ferguson, Restoration Hardware, Schoolhouse and Cedar+Moss. Each bathroom is equally stunning with a distinct design to keep it fresh and interesting. The powder room is a favorite with fun, colorful floral wall paper while the primary bathroom features beautiful Thassos marble countertops and tile floors.



They also went overboard at The Container Store, installing new closet systems throughout the home and constructing a mud room to die for!

Since living in the Valley means spending lots of time outdoors, they also added galvanized steel troughs for their veggie garden and converted their pool to salt water.

Overall, the light-filled home is elegant, yet comfortable, and just perfect for living in sunny Carmel Valley.





